

Dear customer,

Under certain circumstances, the United States of America (hereinafter the USA or US) requires even companies whose registered office is located outside the US to comply with their export control regulations.

As a global company serving customers with global operations, EUCHNER regards complying with these regulations as its responsibility.

There are many agencies in the US that issue export control regulations (see Appendix 1) for products such as medical products, nuclear technology, food and financial services. All of EUCHNER's products, however, fall within the scope of responsibility of the "Bureau of Industry and Security" (BIS), a division of the US Department of Commerce, a government agency. The export control regulations of the BIS are called "Export Administration Acts" (EAA) and "Export Administration Regulations" (EAR) and can be viewed and downloaded on the following website: http://www.bis.doc.gov/policiesandregulations/ear/.

The following documents in particular are useful to gain an overview:

Table of Contents for the EAR	
Part 730 - General Information	
Part 732 - Steps for Using the EAR	
Part 734 - Scope of the Export Administration Regulations	
Part 736 - General Prohibitions	
Part 738 - Commerce Control List Overview and the Country Chart	
Supplement No. 1 to Part 738 Commerce Country Chart	
Part 774 - The Commerce Control List	

To determine whether goods require a license – including for sale outside the US – the first step is to categorize the products using the technical parameters on the Commercial Control List (CCL), which is available on the following web page:

http://beta-www.bis.doc.gov/index.php/licensing/commerce-control-list-classification

The CCL consists of the following categories and groups, whose categories and product groups <u>only</u> are identical to the Dual-Use-Regulation of the European Community (see appendix 1 of EU decree Nr. 428/2009).

Amtsgericht Stuttgart HRA 221073 Komplementär: EUCHNER Verwaltung GmbH Amtsgericht Stuttgart HRB 224341 Geschäftsführer: Dipl.-Ing. Stefan Euchner USI-IdNr: DE 147 643010 Steuer-Nr: 97119/06452



Commerce Control List Categories	Commerce Control List Product Groups
<ul> <li>0 = Nuclear materials, facilities and equipment (and miscellaneous items)</li> <li>1 = Materials, Chemicals, Microorganisms and Toxins</li> <li>2 = Materials Processing</li> <li>3 = Electronics</li> <li>4 = Computers</li> <li>5 = Telecommunications and Information Security</li> <li>6 = Sensors and Lasers</li> <li>7 = Navigation and Avionics</li> <li>8 = Marine</li> <li>9 = Propulsion Systems, Space Vehicles, and Related</li> <li>Equipment</li> </ul>	A. Systems, Equipment and Components B. Test, Inspection and Production Equipment C. Material D. Software E. Technology

If the product can be categorized in a category and group, the CCL specifies an ECCN (Export Control Classification Number) that then serves as the point of departure for determining whether a US export license is required.

The following brochures provide an overview of how to determine the ECCN: "Determining your ECCN" at http://beta-www.bis.doc.gov/index.php/forms-documents/doc\_view/143-bis-eccn-pdf.

NONE of the products that you acquire from EUCHNER are listed on the CCL. The ECCN for products subject to the BIS regulations but which are NOT listed on the CCL is EAR99.

THE ECCN FOR ALL EUCHNER PRODUCTS IS EAR99. THEREFORE NO EUCHNER PRODUCTS REQUIRE A PRODUCT-DEPENDENT US EXPORT LICENSE ("NO LICENSE REQUIRED" OR "NLR"), provided your delivery does not breach any of the general prohibitions below (see EAR 736 "General Prohibitions," which are INDPENDENT OF THE PRODUCT:

- General Prohibition Four (Denial Orders): Engaging in actions prohibited by a denial order.
- General Prohibition Five (End-Use and End-User): You may not, without a license, knowingly export or re-export any item subject to the EAR to an end-user or end-use that is prohibited by part 744 of the EAR (see http://www.bis.doc.gov/complianceandenforcement/liststocheck.htm).
- General Prohibition Six (Embargo): Export or re-export to embargoed destinations or to another country if known that the product's final destination is an embargoed country (see EAR 746 "Embargos and Other Special Controls"). The countries for which (per 07/2013) a BIS export license is currently REQUIRED are: Cuba, North Korea, Syria, Iran, Sudan, Libya, Afghanistan, Rwanda.
- General Prohibition Seven (U.S. Person Proliferation Activity) -No Support of
- Proliferation Activities by U.S. Persons.
- General Prohibition Eight (Intransit). and items to be unladen



- No In transit shipments transport or loading/unloading from vessels or aircraft in the following countries (as per 07/2013): Armenia, Azerbaijan, Belarus, Cambodia, Cuba, Georgia, Kazakhstan, Kyrgyzstan, Laos, Mongolia, North Korea, Russia, Tajikistan, Turkmenistan, Ukraine, Uzbekistan, Vietnam.
- General Prohibition Nine (Orders, Terms, and Conditions): No Violation of any order, terms, and conditions of U.S. authorities.
- General Prohibition Ten (Knowledge Violation): Nor proceeding with transactions with knowledge that a violation of U.S. export regulations has occurred or is about to occur.

Should questions arise, please consult your contact at EUCHNER order processing.



## Appendix 1:

Useful web links:

Export Administration Regulations "EAR": http://www.bis.doc.gov/policiesandregulations/ear/.

Commercial Control List "CCL": http://beta-www.bis.doc.gov/index.php/licensing/commerce-control-list-classification/commerce-control-list-ccl/17-regulations/139-commerce-control-list-ccl

Instructions for determining the Export Control Classification Number "ECCN": http://beta-www.bis.doc.gov/index.php/forms-documents/doc\_view/143-bis-eccn-pdf

General Prohibitions: http://www.bis.doc.gov/policiesandregulations/ear/736.pdf

Lists to check: http://www.bis.doc.gov/complianceandenforcement/liststocheck.htm

Denied Persons List: www.bis.doc.gov/dpl/default.shtm.



Appendix 2:

## SUPPLEMENT NO. 3 TO PART 730 - OTHER U.S. GOVERNMENT DEPARTMENTS AND AGENCIES WITH EXPORT CONTROL RESPONSIBILITIES

DEFENSE SERVICES AND DEFENSE ARTICLES \* Department of State Directorate of Defense Trade Controls Tel. (202) 663-2700 Fax: (202) 261-8695 Internet: http://www.pmddtc.state.gov/index.html 22 CFR parts 120 through 130 DRUGS, CHEMICALS AND PRECURSORS

Chemicals: Drug Enforcement Administration Office of Diversion Control Import-Export Unit Tel. (202) 307-4916 Fax: (202) 307-4702 Internet: http://deadiversion.usdoj.gov/imp\_exp/index.html 21 CFR parts 1311 through 1313 Controlled Substances: Drug Enforcement Administration Office of Diversion Control Import-Export Unit Tel. (202) 307-7182 or (202) 307-7181 Fax: (202) 307-7503 Internet: http://deadiversion.usdoj.gov/imp\_exp/index.html 21 CFR 1311 through 1313 Drugs and Biologics: Food and Drug Administration Import/Export Tel. (301) 594-3150 Fax: (301) 594-0165 21 U.S.C 301 et seq. Investigational drugs permitted: Food and Drug Administration International Affairs Tel. (301) 443-4480 Fax: (301) 443-0235 21 CFR 312.1106 General Information Supplement No. 3 to Part 730 - page 2 Export Administration Regulations Bureau of Industry and Security February 28, 2013

FISH AND WILDLIFE CONTROLS; ENDANGERED SPECIES Department of the Interior Chief Office of Management Authority Tel. (703) 358-2093 Fax: (703) 358-2280



50 CFR 17.21, 17.22, 17.31, 17.32

FOREIGN ASSETS AND TRANSACTIONS CONTROLS \* Department of Treasury Office of Foreign Assets Control, Licensing Tel. (202) 622-2480 Fax: (202) 622-1657 31 CFR parts 500 through 590

MEDICAL DEVICES Food and Drug Administration Office of Compliance Tel. (301) 594-4699 Fax: (301) 594-4715 21 U.S.C. 301 *et seg.* 

NATURAL GAS AND ELECTRIC POWER Department of Energy Office of Fuels Programs Tel. (202) 586-9482 Fax: (202) 586-6050 10 CFR 205.300 through 205.379 and 590

NUCLEAR MATERIALS AND EQUIPMENT \* Nuclear Regulatory Commission Office of International Programs Tel. (301) 415-2344 Fax: (301) 415-2395 10 CFR part 110

NUCLEAR TECHNOLOGY; TECHNICAL DATA FOR NUCLEAR WEAPONS/SPECIAL NUCLEAR MATERIALS \* Department of Energy Office of Export Control Policy & Cooperation (NA-24) Tel. (202) 586- 2331 Fax: (202) 586-1348 10 CFR part 810

OCEAN FREIGHT FORWARDERS General Information Supplement No. 3 to Part 730 – page 3 Export Administration Regulations Bureau of Industry and Security February 28, 2013 Federal Maritime Commission Office of Freight Forwarders Tel. (202) 523-5843 Fax: (202) 523-5830 46 CFR part 510

PATENT FILING DATA SENT ABROAD \* Department of Commerce Patent and Trademark Office Licensing and Review



Tel. (703) 308-1722 Fax: (703) 305-3603, 3604 37 CFR part 5

U.S. FLAGGED OR U.S. MANUFACTURED VESSELS OVER 1,000 GROSS TONS U.S. Maritime Administration Division of Vessel Transfer and Disposal Tel. (202) 366-5821 Fax: (202) 366-3889 46 CFR part 221